



INVEST IN GEORGIA



Georgia is recognized as one of the easiest places globally to do business – currently ranked 7th by the world bank, the country also has one of the lowest tax burdens anywhere in world - ranked 3rd Least Tax Burden (by the world bank), highly competitive operational costs, educated and skilled workforce, business oriented government, financial incentives and many other advantages that the country can offer to potential investors.

### The hub for global business

With its strategic location and well developed infrastructure, 4 sea ports, 3 international airports, internationally connected railway (connecting China and Turkey), highway from border to border, Georgia is well positioned for investors to take advantage of opportunities arising from the country's network of free trade agreements.

Georgia has a Free Trade Agreement with the UK, Deep and Comprehensive Free Trade Agreement (DCFTA) with the EU, and FTA with China (including Hong Kong, China), agreements with CIS countries, as well as all its neighbors and strategic partners, such as Turkey. As a result, Georgia provides customs duty-free access to markets with over 2.3 billion population.

### Home to skilled labor pool and talented young individuals

Georgia has a large concentration of universities, which means companies have easy access to the skilled and talent. Over 60 Higher education and 65 Vocational education centers produce fresh professionals; with over 150 thousand students graduating in the last 5 years.

Georgia has further strengthened its position as an educational center in the region with new Kutaisi International University, which, at full capacity will host 40 thousand students. KIU will join other high profile universities, such as Tbilisi state University, Tbilisi Technical University and Ilia State University, which collaborates with San Diego State University.

Coupled with multi lingual capabilities, well reflected in booming international business services sector, Georgia is ready to offer companies skilled workforce and highly motivated talent pool.

### Cost Competitiveness

One of the lowest utility costs in the Europe, very competitive salaries and one of the lowest taxes globally, make Georgia one of the most cost effective location in Europe and wider region.

Over 75% of electricity is generated from hydro and wind, making electricity not only cheap but also green.

Corporate profit tax on reinvested and retained profit is 0%. The only taxes payed related to employees salary are personal income tax - 20% (fixed) and pension contribution - only 2%. Georgia's stripped-down and streamlined tax scheme has produced the 3rd lowest overall tax burdened environment in the world according to World Bank.

### Strong Support from the Government

Georgia is one of the most open economies for foreign capital and it provides special conditions for investors. Foreign Direct Investment Grant offers cashback incentives for companies setting up business in: electronics, aircraft, and auto parts manufacturing, logistics, BPO and MRO sectors.

In addition, there is special tax regime for IT companies, with both personal income and profit tax reduced to 5%. Based on the project, other types of incentives, even free land can be considered.



3<sup>rd</sup> Least Tax Burden Country, with 9.9% Total Tax Rate (World Bank Group)



7<sup>th</sup> Easiest Country to do Business (World Bank's Ease of Doing Business Report 2020)



8<sup>th</sup> Most open country for investment (OECD's FDI Regulatory Restrictiveness Index 2020)



0% Tax on Retained or Reinvested Profit



Free Trade Agreements with Market of 2.3 Billion Population (Including EU, EFTA, CIS and China)