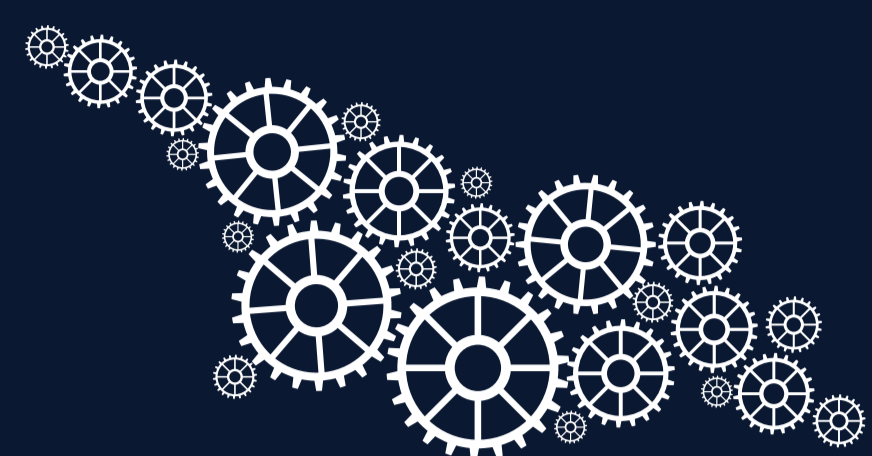


# GEORGIAN EXPORTS



ENTERPRISE GEORGIA



Historically, Georgia has been a trade route between Asia and Europe and today, the country maintains its important place, as an exporter and re-exporter of goods and services.

Apart from resources-based materials: iron ferroalloys, copper, etc. the country also exports a significant quality and quantity of F&B products, including alcoholic beverages, such as wine - which the country is famous for, and non-alcoholic: mineral waters, fruit juices, etc.

Recently, the county has been on a growth pass. From 2020-2021, total Exports from the country increased by 26.9% and accounted USD 4.2 bln. net export (excluding re-export).

In 2021, trade turnover between Georgia and the UK increased by more than 10% compared to the previous year, amounting to USD 105.79 million

Export from Georgia increased by 22% and amounted to \$ 24.4 million; top exported products are precious metals, fertilizers and alcoholic beverages.

The historic data and analysis shows that there is significant potential for export from the country including products such as:

- **Mineral waters** – export of mineral waters from Georgia to the UK is currently low (0.36 mln in 2021), whereas Georgia is one of the largest producers of mineral water in the region.
- **Wine** - export of wine from Georgia to the UK are steadily increasing and accounted for more than USD 2 mln. In 2021 (increase of 58% compared to 2020).
- **Other alcoholic beverages** (excluding wine, i.e. Brandy, liquor, etc) – due to Georgia's constantly developing strong wine industry, production of brandy, liquor, and other related products are steadily increasing, creating new opportunities for import of quality goods.
- **Apparel & Fashion** – while Georgia is becoming a popular destination for apparel manufacturing and the fashion industry, CAGR of import value in the UK is increasing for these products.
- **Hazelnuts and Almond** - Georgia is one of the largest processors of hazelnuts and traditionally lands in top 10 exporter countries in the world, with more than 116 mln USD exports in 2021. With this, the country is also quickly becoming a trendy supplier of almonds. With this, it is worth mentioning that the UK has more than 300 mln. USD yearly imports of Hazelnuts and Almonds.
- **Blueberry** – In 2021, more than 5 mln. USD worth of blueberries was exported from Georgia, and blueberry orchards have become quite common in the western part of the country. Whereas Georgia seek to diversify on export markets for blueberries, the UK seems wonderful destination with its 445 mln. USD stable yearly imports.



To support direct and easy access to companies, Georgia has developed a unified portal for find potential partners in the country:

**TradewithGeorgia.com**

The portal allows for quick and easy search by sector, product, company, etc.